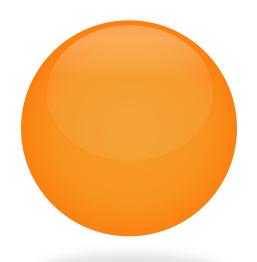


Transforming Missouri's Economy

Strategic Initiative for Economic Growth Missouri 2010-2015



MISSOURI ECONOMIC CONDITIONS AND RANKINGS

AND MANUAL MANUA

Unemployment



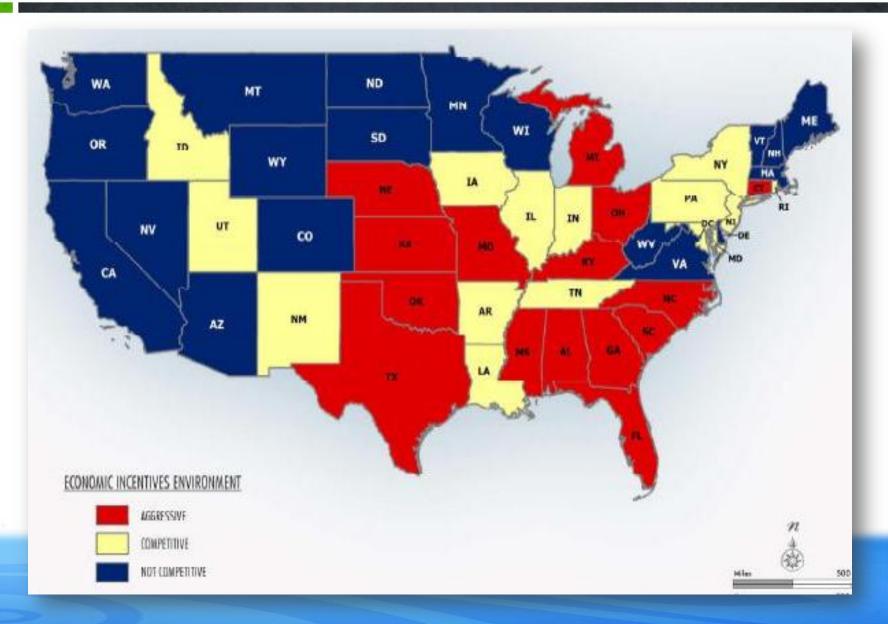
MO Rankings – Business Climate

- #26: Best States for Business
 - Chief Executive Magazine, 2010
- #29: Best States for Business
 - Forbes Magazine, 2009
- #17: America's Top States for Business
 - CNBC, 2010
- #10: Pro-Business States
 - Pollina Real Estate, 2010

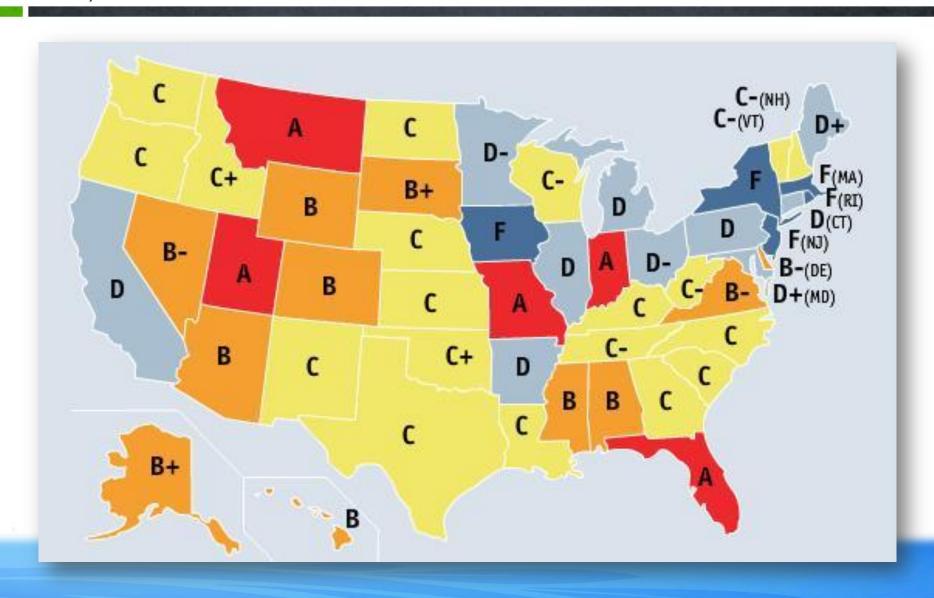
Forbes – Best States for Business, 2009

Overall rank	State	Business Costs Rank	Labor Rank	Regulatory Environment Rank	Economic Climate Rank	Growth Prospects Rank	Quality of Life Rank	Five-Year Change of GSP (%)
1	Virginia	20	3	2	18	12	1	2.9
2	Washington	27	2	5	3	1	24	3.3
3	Utah	14	4	11	11	22	17	4.6
4	Colorado	33	1	17	5	2	15	2.8
5	North Carolina	3	15	4	16	33	34	2.8
6	Georgia	28	7	1	23	15	33	1.9
7	North Dakota	6	37	26	8	4	21	4.1
8	Texas	29	23	10	1	3	39	3.7
9	Nebraska	11	24	23	23	23	10	2.1
15	Kansas	25	21	12	30	26	27	2.5
20	Oklahoma	13	41	9	4	47	38	2.5
23	Tennessee	10	39	3	38	34	42	2.2
24	Illinois	34	27	13	32	28	20	1.5
26	Arkansas	8	44	34	17	14	41	2.3
29	Missouri	15	38	21	42	25	29	1.1

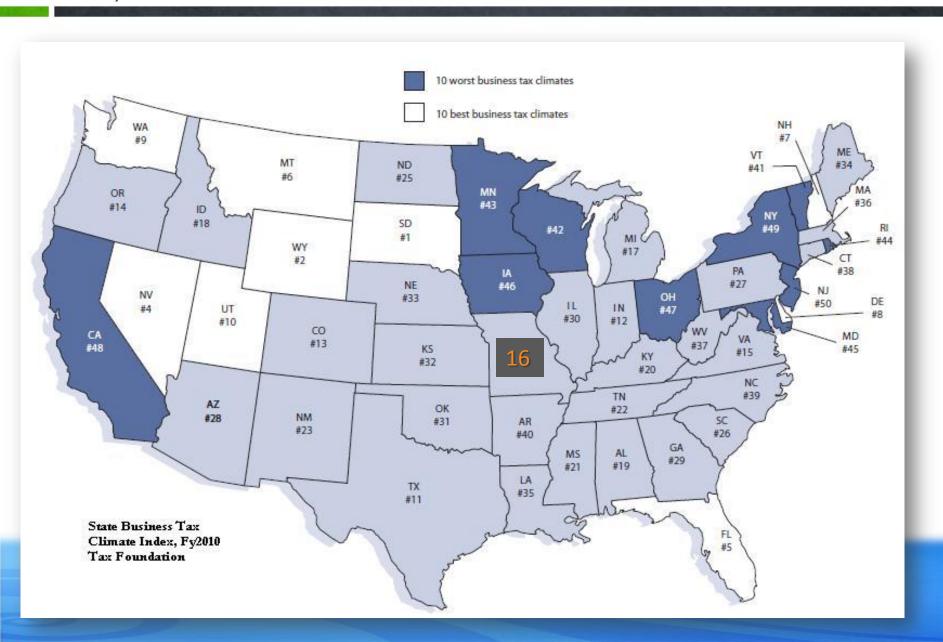
Economic Incentives Environment 2009, CB Richard Ellis



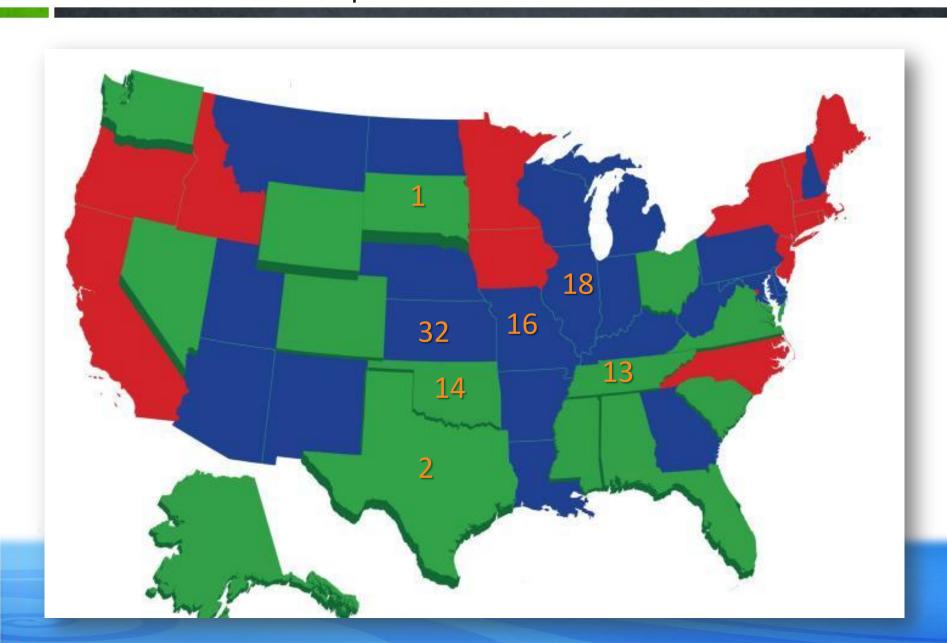
Business Tax Climate
2009, Ball State Center for Business and Economic Research



State Business Tax Climate 2010, Tax Foundation

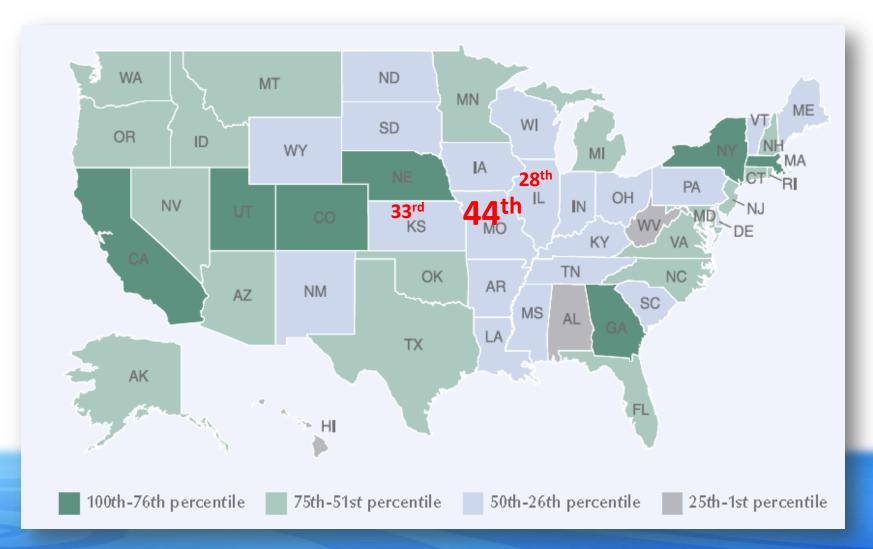


2010 Business Tax Index Small Business Entrepreneurial Council

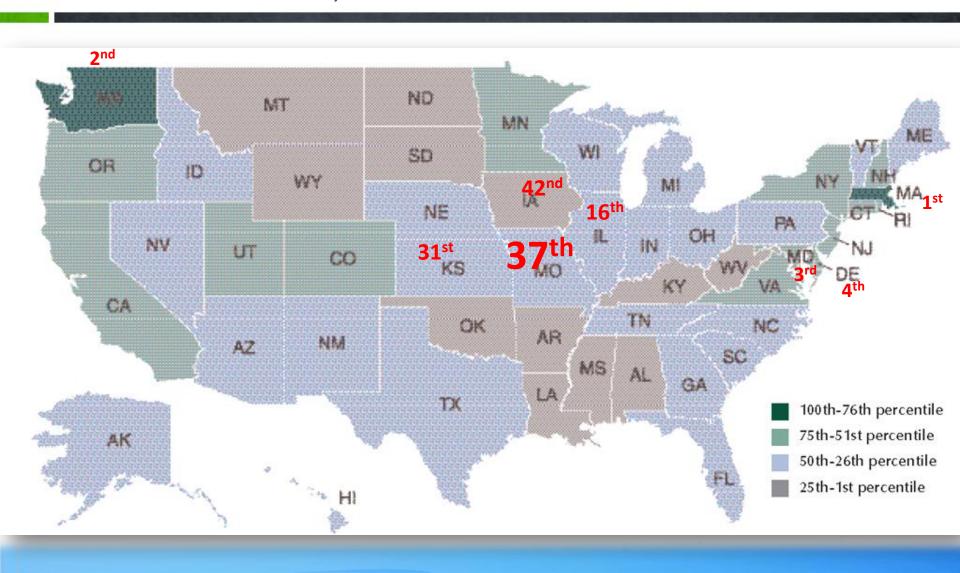


Economic Dynamism Kauffmann Foundation, 2009

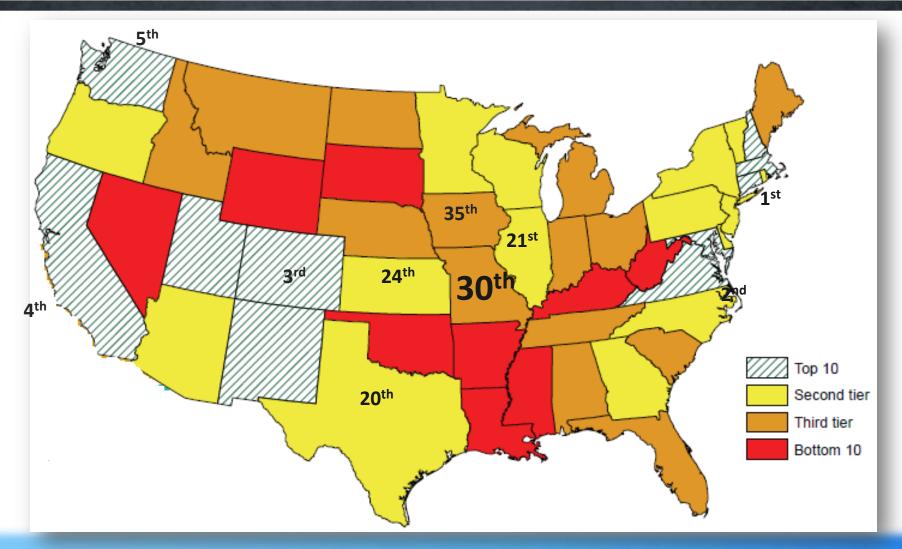
Gazelle employment, job churning, fastest-growing firms, initial public offerings, entrepreneurial activity, and inventor patents.



New Economy Index Kauffman Foundation, 2009



Technology and Science Index 2009, Milken Institute

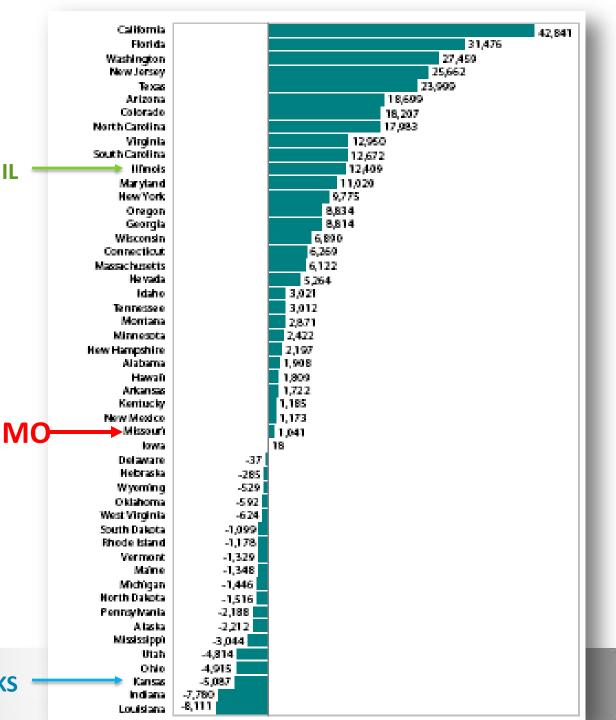


Talent Attraction & Retention

Net Flow of Population Aged 25-34 - Bachelor's Degree or Higher

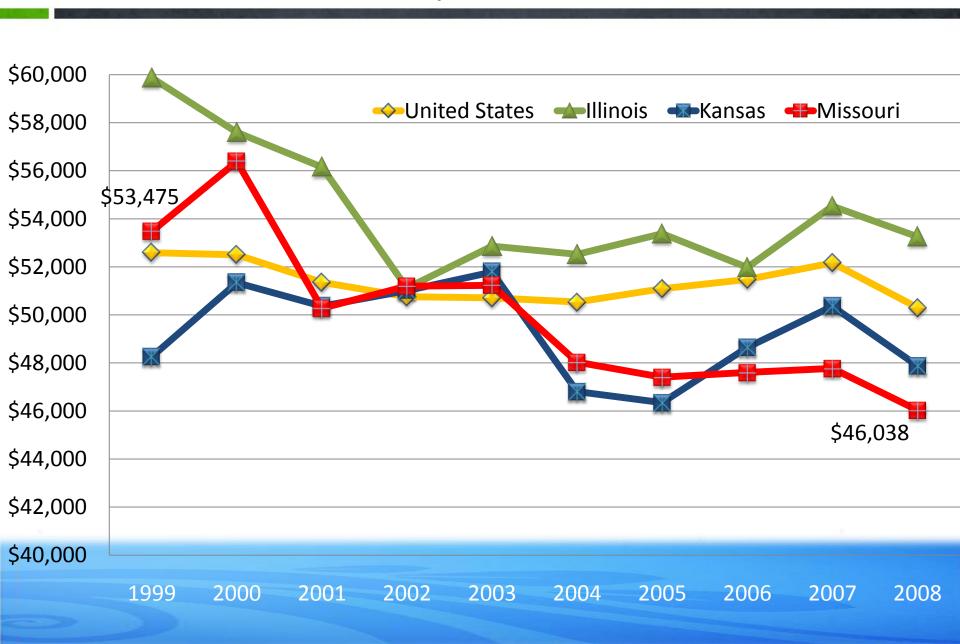
> Source: 2005 American **Community Survey**

> > KS

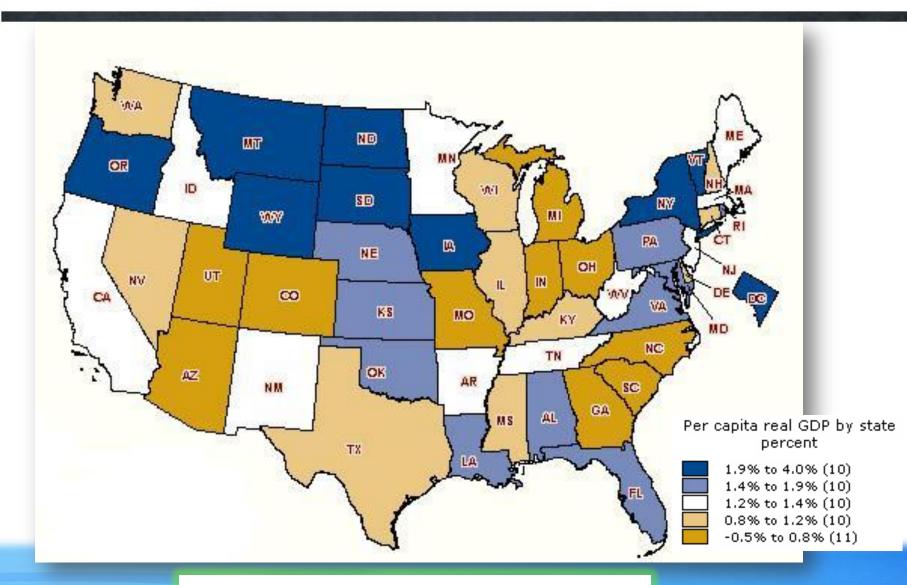


Median Household Income

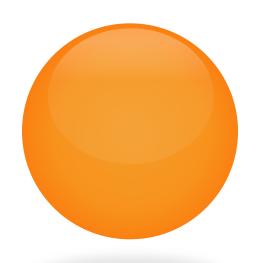
Inflation Adjusted to 2008 dollars



Change in Per Capital Gross Domestic Product 2000-2008



MO: 9th of 9 Adjacent States



MISSOURI STRATEGIC INITIATIVE FOR ECONOMIC GROWTH

AND MANUAL MANUA

Old Economic Development

- Being a <u>cheap place</u> to do business was the key.
- Attracting companies was the key.
- A high-quality physical environment was a <u>luxury</u> that stood in the way of attracting cost-conscious businesses.
- Regions won because they held a <u>fixed competitive</u> advantage in some resource or skill.
- Economic development was government-led.

New Economic Development

- Being a place <u>rich in ideas and talent</u> is the key.
- Attracting <u>educated people</u> is a key.
- Physical and cultural <u>amenities are key in</u> attracting knowledge workers.
- Regions prosper if organizations and individuals have the <u>ability to learn and adapt</u>.
- Only <u>bold partnerships</u> among business, government, and nonprofit sector can bring about change.

Source: Progressive Policy Institute

Purpose of the Initiative:

Identify specific strategic and tactical plans for transforming Missouri's economy into a 21st Century sustainable growth economy.

Scope of the Initiative

- Develop 6-8 key strategies.
 - Data-driven.
 - Statewide focus, but recognize uniqueness of regions.
- For each strategy, develop tactical implementation plans.
- 5 year strategy period.
- Concentrate on "primary" businesses.
- Completion: By March 31, 2011.

Leadership



Coordination, Management, Facilitation









Purpose:

Guidance and direction of the process.

Mr. William (Bill) Downey

President/COO

Kansas City Power and Light

Kansas City

Mr. David Steward

CEO

World Wide Technology

St. Louis

Ms. Ann Marie Baker

President, Southwest Region

UMB Bank

Springfield

Mr. Paul Combs

President

Baker Implement Company

Kennett

Transforming Missouri's Economy

Purpose



- Review and analyze information.
- Provide input and recommendations on proposed strategies and tactical action plans.
- Review and comment on the final plan content.

Steering Committee (41)

- Mr. Randy Allen, Jefferson City Chamber of Commerce
- Mr. Jim Anderson, Springfield Chamber of Commerce
- Mr. Tom Bleigh, Bleigh Construction Co.
- Ms. JoAnn Bunten, Walsworth Publishing
- Mr. Jeffrey Byrne, Jeffrey Byrne & Associates, Inc.
- Mr. Richard Cavender, Meramec RPC
- Mr. Robert Clark, Clayco, Inc.
- Dr. Delbert Day, MO University of Science and Technology
- Mr. Michael DeCola, Mississippi Lime Company
- Mr. Richard Fleming, STL Reg. Chamber and Growth Assn.
- Mr. Larry Gardner, Gardner Accounting Services
- Dr. Daniel Getman, Kansas City Area Life Sciences Institute
- Mr. Kelly Gillespie, Missouri Biotechnology Association
- Ms. Linda Greaser, Proctor and Gamble Paper Products Co.
- Mr. Steven Harris, RubinBrown LLP
- Dr. Michael Helmstetter, Midwest Research Institute
- Ms. Jeanette Hernandez, Prenger ECCO Select
- Mr. Herb Johnson Missouri, AFL-CIO
- Mr. Jeffrey Kostos, Dow Kokam
- Mr. Danny Ludeman, Wells Fargo Advisors, LLC

- Mr. Robert Marcusse, Kansas City Area Dev. Council
- Mr. Hugh McVey, Missouri AFL-CIO
- Mr. Dan Mehan MO Chamber of Com. and Industry
- Mr. Randy Mooney, M&M Dairy
- Dr. Michael Nietzel, Formerly of MO State Univ.
- Mr. Roderick Nunn, St. Louis Community College
- Dr. William Peck, Washington University
- Ms. Rosana Privitera-Biondo, MarkOne Electric, Inc.
- Ms. Ora Reynolds, Hunt Midwest Real Estate
- Mr. Evans Richardson, Boeing
- Mr. Donn Rubin, Coaltn. for Plant and Life Sciences
- Mr. Jim Schwarz, Able Manufacturing & Assembly
- Mr. Greg Sullivan, Global Velocity, Inc.
- Mr. Jon Swope ,St. John's Health System
- Ms. Sandra Van Trease, BJC HealthCare
- Mr. Dennis Vinson, Signature Packaging & Paper
- Mr. Thomas Voss, Ameren Corporation
- Dr. Bruce Walker, University of Missouri Columbia
- Ms. Janet Wear-Enloe ,Jefferson City Medical Group
- Mr. James Webb, St. Louis Minority Bus. Council
- Ms. Karen Zecy, American Micro Co.



Purpose

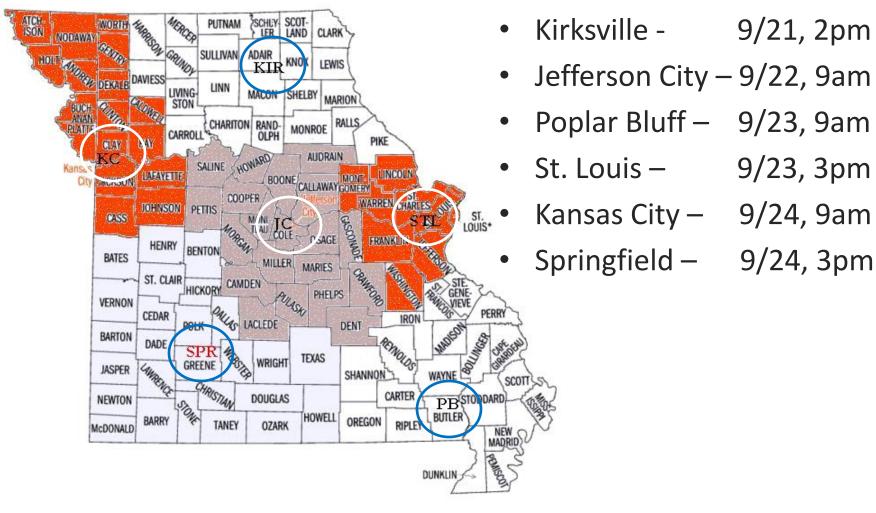
 Input and comment on key strategies and tactical plans.

Structure

- 125 key leaders (each region) from business, economic development, labor, education.
- Six locations; Two rounds.

Regional Planning Team Forums

Round 1



Series of Events

- 1. Call for White Papers.
- 2. 1st Round, Regional Planning Team Forums
 - Sept. 21-24
- 3. Meeting #2, Steering Committee
 - Oct. 20

- 4. Meeting #3, Steering Committee
 - End of Nov.
- 5. 2nd Round, Regional Planning Team Forums
 - Mid. December
- 6. Meeting #4, Steering Committee
 - Early Jan.

White Papers

- Soliciting input from experts in applicable fields.
- To be provided to the Steering Committee.
- Deadline: Oct. 10

Project Website

http://ded.mo.gov/Strategic.aspx

- Reports
- Meetings
- Members

